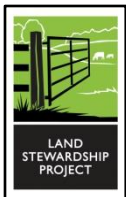


## CALCULATING YOUR TRANSPORTATION COSTS: Direct Delivery by Farmer-owned Vehicle

<b>B General Information</b>	
4	Commodity to be delivered
5	Commodity unit (case, pound, carton, etc.)
6	Selling price per unit
7	Delivery size, in units
8	Labor rate (\$/hr)
9	Unloading time per delivery (minutes)
10	Number of deliveries per trip
11	Delivery route (miles, round trip)
12	Fuel cost (gas or diesel, \$/gal)
<b>Vehicle Information</b>	
15	Farm truck fuel economy (mpg)
16	Vehicle tire costs (set of tires)
17	Vehicle tire life (thousand miles)
18	Expected maint./repair expenses this year
19	Expected depreciation this year
20	Expected miles driven this year
21	Avg speed when making deliveries (mph)

<b>E</b>	
	Enter "1" if using the IRS standard mileage rate (otherwise leave blank)
6	NOTE: Current IRS standard mileage rate (\$/mile) \$ 0.55
<b>Operating Costs per Mile (don't use IRS rate)</b>	
9	Fuel costs $B12/B15 =$
10	Maintenance/Repair $B18/B20 =$
11	Tires $B16/B17 =$
12	Depreciation $B19/B20 =$
13	Labor $((B10 \times B9)/60) + B11/B21) \times B8/B11 =$
14	<b>Total Operating Costs per Mile</b> $E9+E10+E11+E12+E13 =$
16	<b>Total Operating Costs per Trip</b> $E14 \times B11 =$
18	<b>Distribution Cost per Unit of Produce</b> $E16/B7 =$
20	<b>"Farm Gate" Margin per Unit</b> $B6-E18 =$



This form is adapted by Land Stewardship Project for hard copy use from the on-line calculator developed by the Oklahoma Department of Agriculture, Food, and Forestry. The original on-line calculator can be found at <http://www.okfarmtoschool.com/resources/fts-distro-foodsafetymanual/index.htm>.