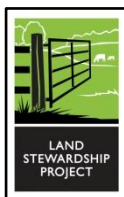


CALCULATING YOUR TRANSPORTATION COSTS: Delivery to a Warehouse*

B General Information	
4	Commodity to be delivered
5	Commodity unit (case, pound, carton, etc.)
6	Distributor price per unit
7	Delivery size, in units
8	Labor rate (\$/hr)
9	Unloading time per delivery (minutes)
10	Delivery route (miles, round trip)
11	Fuel cost (gas or diesel, \$/gal)
Vehicle Information	
14	Vehicle fuel economy (mpg)
15	Vehicle tire costs (set of tires)
16	Vehicle tire life (thousand miles)
17	Expected maint./repair expenses this year
18	Expected depreciation this year
19	Expected miles driven this year
20	Avg speed when making deliveries (mph)

E	
	Enter "1" if using the IRS standard mileage rate (otherwise leave blank)
6	NOTE: Current IRS standard mileage rate (\$/mile) \$ 0.55
Operating Costs per Mile (don't use IRS rate)	
9	Fuel costs $B11/B14 =$
10	Maintenance/Repair $B17/B19 =$
11	Tires $B15/B16 =$
12	Depreciation $B18/B19 =$
13	Labor $(B9/60 + B10/B20) \times B8/B10 =$
14	Total Operating Costs per Mile $E9+E10+E11+E12+E13 =$
16	Total Operating Costs per Trip $E14 \times B10 =$
18	Distribution Cost per Unit of Produce $E16/B7 =$
20	"Farm Gate" Margin per Unit $B6 - E18 =$

*A warehouse, or large distributor, typically takes ownership of the produce and negotiates both pricing and delivery specifications.



This form is adapted by Land Stewardship Project for hard copy use from the on-line calculator developed by the Oklahoma Department of Agriculture, Food, and Forestry. The original on-line calculator can be found at <http://www.okfarmtoschool.com/resources/fts-distro-foodsafetymanual/index.htm>.