

PERSONAL ASSESSMENT

Rate Your Farming and Business Skill Levels

No experience	Some Exposure	Competency
1	2	3

KNOWLEDGE & SKILLS	Rating (1,2 or 3)
Production	
Goal setting	
Acquiring land (e.g., rent, lease, purchase)	
Developing production, marketing & financial plans	
Maintaining and repairing tools & equipment	
Maintaining & repairing infrastructure	
Managing soil fertility	
Managing pests, weeds & diseases	
Managing pastures	
Feeding & watering animals	
Monitoring & treating animal health problems	
Managing manure	
Preparing a crop production plan	
Operating equipment & implements safely	
Seeding, planting & harvesting	
Post-harvest handling & storage	
Financial Management	
Setting up bookkeeping & record-keeping systems	
Record keeping (e.g., financial, production, sales)	
Preparing financial statements & tax forms	
Bookkeeping; paying bills & taxes	
Monitoring cash flow	
Managing debt	
Strategic planning	
Grant research and/or fundraising	
Marketing	
Market research	
Networking	
Developing promotional materials and advertising	
Proper communication with customers/buyers	
Selling farm products & services	
Web design and social networking	

APPLICATION CHECKLIST

To streamline our application process, please refer to the following:

- **Farm Beginnings' Application Packets must be completed and sent to:**
Land Stewardship Project
Attn: Karen Benson-Farm Beginnings®
PO Box 130
Lewiston, MN 55952
- **Applications will only be accepted via the US Postal Service (no electronic or faxed applications will be reviewed)**
- **Only complete Application Packets (see checklist below) will be reviewed**
- **A \$200 non-refundable deposit is required (please make check out to Land Stewardship Project)**
- **The application deadline is August, 1st 2012**

Does your Application Packet Include: (make a checkmark to verify)	
<input type="checkbox"/>	Farm Beginnings Application
<input type="checkbox"/>	Personal Assessment * for each Applicant
<input type="checkbox"/>	\$200 Deposit Check
<input type="checkbox"/>	Scholarship Application forms:
<input type="checkbox"/>	Statement of Need- * for each applicant
<input type="checkbox"/>	2 References- *for each applicant
<input type="checkbox"/>	2011 Tax Return- *for each applicant
<input type="checkbox"/>	Net Worth Statement- *for each applicant

*****Please complete this checklist and include it with your application*****

www.landstewardshipproject.org